

No. 2801/19/CV-HAGL  
(Re. Report on the corporate governance of  
2018)

Gia Lai, 28 January 2019

## **REPORT ON THE CORPORATE GOVERNANCE (2018)**

**To:**

- The State Securities Commission
- Ho Chi Minh Stock Exchange

- Public company's name: **Hoang Anh Gia Lai Joint Stock Company**
- Head office: 15 Truong Chinh, Phu Dong Ward, Pleiku City, Gia Lai Province
- Tel. 0269.2222249 Fax: 0269.2222247
- Charter capital: VND 9,274,679,470,000
- Securities code: HAG

### **I. Operation of the General Meeting of Shareholders:**

| <b>No.</b> | <b>Resolution No.</b> | <b>Date</b> | <b>Contents</b>   |
|------------|-----------------------|-------------|---|
| 1          | 2306/18/NQĐHĐCĐ-HAGL  | 23/06/2018  | The company convened the General Meeting of Shareholders passing consultation with shareholders in writing on the following issues: <ul style="list-style-type: none"><li>- Passing the Report of the Board of Management ("the BOM") on the Results of the production, business operations and investments in 2017;</li><li>- Passing the plan of production, business and investment for the year 2018;</li><li>- Passing the Report of the BOD for the year 2017;</li><li>- Passing the audited financial statements for the year 2017;</li><li>- Passing the selection of the audit firm for the year 2018;</li><li>- Passing the transactions with related parties;</li><li>- Passing the restructuring by shortening the real estate sector to focus resources on the agribusiness;</li><li>- Passing the profit plan, appropriation of profit, and appropriation of budget and remuneration to the BOD, Board of Supervision (BOS) and the Secretarial Board for 2018;</li></ul> |

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|   |                      |            |  |
|---|----------------------|------------|--|
|   |                      |            | <ul style="list-style-type: none"> <li>- Passing the authorization for the BOD to amend and supplement the company Charter;</li> <li>- Passing the authorization for the BOD to amend and supplement the Internal Regulations on the company governance;</li> <li>- Passing the report of the BOS for 2017;</li> <li>- Passing the dismissal of the members of the BOS;</li> <li>- The election for the additional member of the BOS for term III (2018-2020)</li> </ul> |
| 2 | 1608/18/NQĐHĐCĐ-HAGL | 16/08/2018 | The General Meeting of Shareholders approved the private placement plan in 2018 through consulting the shareholders in writing.  |

## II. The Board of Directors (“BOD”):

### 1. Information on the BOD members:

| No. | Members of the BOD   | Position | Number of meeting attendance | Rate | Reason for absence |
|-----|----------------------|----------|------------------------------|------|--------------------|
| 1   | Mr. Doan Nguyen Duc  | Chairman | 7                            | 100% | N/A                |
| 2   | Mr. Doan Nguyen Thu  | Member   | 7                            | 100% | N/A                |
| 3   | Mr. Vo Truong Son    | Member   | 7                            | 100% | N/A                |
| 7   | Mr. Nguyen Van Minh  | Member   | 7                            | 100% | N/A                |
| 5   | Mr. Phan Thanh Thu   | Member   | 7                            | 100% | N/A                |
| 6   | Ms. Vo Thi Huyen Lan | Member   | 7                            | 100% | N/A                |
| 7   | Ms. Vo Thi My Hanh   | Member   | 7                            | 100% | N/A                |

### 2. The BOD’s supervision of the Board of Management (“BOM”):

In 2018, in compliance with the Company Charter, the BOD directed and supervised the operations of the Board of Management as follows:

- Directing, supervising the Company’s business and production to achieve the target assigned;
- Directing, supervising the implementation of the BOD Resolutions, especially the management work of the company to enhance the business efficiency;
- Directing, supervising the preparation of the 2018 Annual Report, and other Financial Statements;
- Directing, organizing and presiding successfully the 2018 Annual General Meeting of Shareholders on 23 June 2018;

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- Directing, supervising information disclosure to ensure explicitness and punctuality in full compliance with the laws;
- Besides, the BOD got involved in supervision of other activities as required by the Law on Enterprises and the Company Charter.

3. **Activities of the committees under the BOD:** none, because the committees under the BOD have not been established.

4. **Resolutions of the BOD:**

| No. | Resolution No.        | Date       | Contents   |
|-----|-----------------------|------------|--|
| 1   | 2601/18/NQHĐQT-HAGL   | 26/01/2018 | The Board of Directors agreed to approve contributing capitals to establish Saigon Hydropower Joint Stock Company;                                     |
| 2   | 1603/18/NQHĐQT-HAGL   | 16/03/2018 | The Board of Directors agreed to approve the plan to buy the shares of Hung Thang Loi Joint Stock Company;   |
| 3   | 2703/18/NQHĐT-HAGL    | 27/03/2018 | The Board of Directors agreed to approve the reappointment of the General Director;  |
| 4   | 1705/18/QHĐQT-HAGL    | 17/05/2018 | The Board of Directors agreed to approve the closing of the shareholder list to hold the 2018 Annual General Meeting of Shareholders.                  |
| 5   | 1307/18/NQHĐQT-HAGL   | 13/07/2018 | The Board of Directors approved the closing list of shareholders to consult the shareholders in writing about the private placement.                   |
| 6   | 0308-1/18/NQHĐQT-HAGL | 03/08/2018 | The Board of Directors consult the General Meeting of Shareholders in writing about the plan of private placement to strategic investors.              |
| 7   | 1110/18/NQHĐQT-HAGL   | 11/10/2018 | The Board of Directors approved the delisting of Global Depository Receipts that were traded and listed on the London Stock Exchange on March 23, 2011 |

### III. The Board of Supervision (“BOS”):

1. **Information on the BOS members:**

| No. | Members of BOS         | Position | Date of becoming member of BOS | Number of meeting attendance | Rate | Reason for absence                                      |
|-----|------------------------|----------|--------------------------------|------------------------------|------|---|
| 1   | Ms. Truong Thi Kim Anh | Head     | 30/6/2017                      | 0                            | 0%   | Dismissed from BOS membership at 2018 GMS on 23/06/2018 |
| 2   | Mr. Nguyen Tan Anh     | Member   | 15/4/2015                      | 2                            | 100% | N/A   |
| 3   | Ms. Nguyen Thi Huyen   | Member   | 18/4/2014                      | 2                            | 100% | N/A   |
| 7   | Ms. Do Tran Thuy Trang | Head     | 23/6/2018                      | 2                            | 100% | Elected as the Head of the BOS on                       |

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## 2. BOS's supervision of the BOD, Board of Management and shareholders

- The head of the BOS attended all BOD meetings, supervising and ensuring the BOD Corporate governance work in compliance with the law, the company's charter and the corporate governance regulations; BOS also supervised the implementation of the issues passed by GMS at annual meetings
- Supervising and making comments on realization of the targets of business and production to achieve revenue as planned
- Verifying the quarterly, interim and yearly financial statements in order to assess the integrity and rationality of the financial figures, by Vietnam's current Accounting System and finance policy;
- Supervising the company's information disclosure in compliance with the regulations of the Securities Law and related legal documents.
- Supervising the management of books and documents related to the shareholders, ensuring their legal rights, and supervising their participation in voicing opinions, questioning, demanding information disclosure as required by law

## 3. Co-ordination among the BOS with the BOD, the Board of Management and other managerial departments

- During the supervision of the implementation of the company's activities, the BOM and other departments have timely provided the BOS with the required information and facilitated the performance of the BOS.
- Analyzing, assessing business operations, on the basis of which introducing measures to rectify and remedy problems, restricting business risks.

## 4. Other activities of the BOS: none

## IV. Training on corporate governance

Training courses on corporate governance where members of the BOD, the BOS, the General Director (CEO), other managers and the secretary have attended are in compliance with the regulations on corporate governance.

- The number of BOD members attending corporate governance training courses and acquiring certificates of completion is 4 out of 7 members.
- The number of BOM members attending corporate governance training courses and acquiring certificates of completion is 4 out of 4 members (1 General Director; 3 Deputy General Directors);

In the coming time, the Company will arrange for the members of the BOD, the BOS, secretary and other managers who have not acquired the certificates to attend the corporate governance training courses.

## V. List of related persons of the listed company as specified in Clause 34, Article 6 of the Securities Law and transactions of related persons with the Company

1. List of related persons of the company: (see Appendix 1 attached)
2. Transactions between the company and its related persons; between the company and major shareholders, internal persons and related persons of internal persons: none

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3. **Transactions between internal persons of the listed company, related persons of internal persons and the company's subsidiaries, or the company in which the listed company takes controlling power:** none
4. **Transactions between the company and other objects**
- 4.1 Transactions between the company and another company that members of the BOM, members of the BOS, the General Director (CEO) have been founding members or members of the BOM, the General Director (CEO) in the past three (03) years:  
None
- 4.2 Transactions between the company and another company that related persons of members of the BOM, members of the BOS, the General Director (CEO) are members of the BOM, the General Director (CEO):  
None
- 4.3 Other transactions of the company (if any) that may bring material or non-material interests to members of the BOM, members of the BOS, the General Director (CEO):  
None

## VI. Transactions of shares of internal persons and their related persons

### 1. List of internal persons and their related persons: (see Appendix 2)

*According to the finalization of list of shareholders on 26/5/2017*

### 2. Transactions of internal persons and related persons on shares of the listed company:

| No. | Transaction by  | Relation to internal person | Number of shares owned at beginning of period |        | Number of shares owned at end of period |        | Reason |
|-----|-----------------|-----------------------------|---|--------|---|--------|--------|
| 1   | Doan Nguyen Duc |                             | 329,560,533                                   | 35.53% | 326,730,533                             | 35.23% | Sale   |
| 2   | Doan Nguyen Thu |                             | 6,457,456                                     | 0.82%  | 5,000,006                               | 0.54%  | Sale   |
| 3   | Nguyen Van Minh |                             | 3,370,057                                     | 0.43%  | 2,870,057                               | 0.31%  | Sale   |

## VII. Other significant issues: none

**BOD Chairman**

***Doan Nguyen Duc***

**APPENDIX 1**

**LIST OF THE RELATED PERSONS OF HOANG ANH GIA LAI JOINT STOCK COMPANY**

(Attached to the Official Letter No. 2801/19/CV-HAGL dated January 28, 2019 regarding the report on Corporate governance in 2018)

| No.       | Name of organization/<br>individual | Securities<br>trading<br>account (if<br>any) | Position at the Company (if<br>any)           | Number of ID<br>Card/<br>Business<br>registration             | Date<br>of<br>issue | Place of<br>issue | Address | Time of starting to be the<br>related person | Time of<br>ending to<br>be the<br>related           | Reason  |
|-----------|-------------------------------------|--|---|---|---------------------|-------------------|---------|--|---|---|
| <b>I</b>  | <b>INDIVIDUAL</b>                   |  |   |   |                     |                   |         |  |   |   |
| 1         | Doan Nguyen Duc                     |  | Chairman of the BOD                           |   |                     |                   |         | 17 Sep 2006                                  |   |   |
| 2         | Vo Truong Son                       |  | Member of the BOD, General<br>Director        |   |                     |                   |         | 31 Mar 2015                                  |   |   |
| 3         | Doan Nguyen Thu                     |  | Member of the BOD                             |   |                     |                   |         | 17 Sep 2006                                  |   |   |
| 4         | Vo Thi Huyen Lan                    |  | Member of the BOD                             |   |                     |                   |         | 07 Feb 2008                                  |   |   |
| 5         | Phan Thanh Thu                      |  | Member of the BOD                             |   |                     |                   |         | 18 Apr 2014                                  |   |   |
| 6         | Nguyen Van Minh                     |  | Member of the BOD, Deputy<br>General Director |   |                     |                   |         | 17 Sep 2006                                  |   |   |
| 7         | Ho Thi Kim Chi                      |  | Deputy General Director                       |   |                     |                   |         | 30 Sep 2014                                  |   |   |
| 8         | Vo Thi My Hanh                      |  | Member of the BOD                             |   |                     |                   |         | 30 Jun 2017                                  |   | Elected at 2017 Annual<br>General Meeting of<br>Shareholders  |
| 9         | Duong Hoang Bac                     |  | Chief Accountant                              |   |                     |                   |         | 06 Sep 2016                                  |   |   |
| 10        | Nguyen Tan Anh                      |  | Member of the BOS                             |   |                     |                   |         | 15 Apr 2015                                  |   |   |
| 11        | Nguyen Thi Huyen                    |  | Member of the BOS                             |   |                     |                   |         | 18 Apr 2014                                  |   |   |
| 12        | Do Tran Thuy Trang                  |  | Head of the BOS                               |   |                     |                   |         | 26 March 2018                                |   | Elected as member of<br>the BOS at the 2018<br>Annual GMS and<br>elected as Head of the<br>BOS on July 18, 2018 |
| <b>II</b> | <b>ORGANIZATION</b>                 |  |   |   |                     |                   |         |  |   |   |
| No.       | Name of organization/<br>individual | Securities<br>trading<br>account (if<br>any) | Position at the Company (if<br>any)           | Number of ID<br>Card/ Business<br>registration<br>certificate | Date<br>of<br>issue | Place of<br>issue | Address | Time of starting to be the<br>related person | Time of<br>ending to<br>be the<br>related<br>person | Reason  |

|            |   |  |   |   |                      |                       |                |  |  |  |
|------------|---|--|---|---|----------------------|-----------------------|----------------|--|--|--|
| 1          | Hoang Anh Housing Development and Construction JSC                  |  |   |   |                      |                       |                | 04 Jun 2007                                      | 12 Sep 2018                                    | A private placement issued to the third party which reduces the holding rate of the parent company |
| 2          | Hoang Anh Gia Lai-Myanmar Co., Ltd.                                 |  |   |   |                      |                       |                | 21 Feb 2013                                      | 12 Sep 2018                                    |  |
| 3          | Hoang Anh Gia Lai-Bangkok Co., Ltd.                                 |  |   |   |                      |                       |                | 2009   | 12 Sep 2018                                    |  |
| 4          | Hoang Anh Gia Lai Hydropower JSC                                    |  | Subsidiary                              |   |                      |                       |                | 03 May 2007                                      |  |  |
| 5          | Hoang Anh Attapeu Power Co., Ltd.                                   |  | Subsidiary                              |   |                      |                       |                | 18 Jul 2011                                      |  |  |
| 6          | NamKong 3 Electric Co., Ltd.  |  | Subsidiary                              |   |                      |                       |                | 31 May 2013                                      |  |  |
| 7          | Hoang Anh Gia Lai Agricultural JSC                                  |  | Subsidiary                              |   |                      |                       |                | 26 May 2010                                      |  |  |
| 8          | Hoang Anh - Quang Minh Rubber Industrial and Agricultural Co., Ltd. |  | Subsidiary                              |   |                      |                       |                | 12 Jan 2007                                      |  |  |
| 9          | Hoang Anh - Quang Minh Rubber JSC                                   |  | Subsidiary                              |   |                      |                       |                | 01 Feb 2007                                      |  |  |
| 10         | Hoang Anh Dak Lak JSC   |  | Subsidiary                              |   |                      |                       |                | 12 Sep 2007                                      |  |  |
| 11         | Hoang Anh Attapeu Agriculture Development Co., Ltd.                 |  | Subsidiary                              |   |                      |                       |                | 22 May 2008                                      |  |  |
| 12         | Hoang Anh Rattanakiri Co., Ltd.                                     |  | Subsidiary                              |   |                      |                       |                | 18 Nov 2009                                      |  |  |
| 13         | Heng Brothers Co., Ltd.   |  | Subsidiary                              |   |                      |                       |                | 15 Jan 2010                                      |  |  |
| 14         | Hoang Anh Oyadav Co., Ltd.  |  | Subsidiary                              |   |                      |                       |                | 16 Jul 2010                                      |  |  |
| 15         | CRD Co., Ltd.   |  | Subsidiary                              |   |                      |                       |                | 15 Dec 2010                                      |  |  |
| 16         | Hoang Anh Andong Meas Co., Ltd.                                     |  | Subsidiary                              |   |                      |                       |                | 17 Feb 2011                                      |  |  |
| 17         | Hoang Anh Gia Lai Import - Export Trading One Member Co., Ltd.      |  | Subsidiary                              |   |                      |                       |                | 05 Feb 2013                                      |  |  |
| 18         | Highland Dairy Cattle JSC   |  | Subsidiary                              |   |                      |                       |                | 26 Apr 2015                                      |  |  |
| 19         | Dong Penh JSC   |  | Subsidiary                              |   |                      |                       |                | 14 Oct 2015                                      |  |  |
| 20         | An Dong Mia JSC   |  | Subsidiary                              |   |                      |                       |                | 15 Oct 2015                                      |  |  |
| <b>No.</b> | <b>Name of organization/ individual</b>                             | <b>Securities trading account (if any)</b> | <b>Position at the Company (if any)</b> | <b>Number of ID Card/ Business registration certificate</b> | <b>Date of issue</b> | <b>Place of issue</b> | <b>Address</b> | <b>Time of starting to be the related person</b> | <b>Time of ending to be the related person</b> | <b>Reason</b>  |

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|    |  |  |            |  |  |  |  |             |  |  |
|----|--|--|------------|--|--|--|--|-------------|--|--|
| 21 | Hoang Anh Lumphat Co., Ltd.                          |  | Subsidiary |  |  |  |  | 15 Oct 2015 |  |  |
| 22 | Daun Penh Agrico Co., Ltd.                           |  | Subsidiary |  |  |  |  | 14 Oct 2015 |  |  |
| 23 | Indochina Rubber Investment And Development Co., Ltd |  | Subsidiary |  |  |  |  | 22 Feb 2016 |  |  |
| 24 | Dong Au Rubber Investment Co., Ltd                   |  | Subsidiary |  |  |  |  | 22 Feb 2016 |  |  |
| 25 | Eastern Rubber Co., Ltd.                             |  | Subsidiary |  |  |  |  | 22 Feb 2016 |  |  |
| 26 | Binh Phuoc Kratie 2 Rubber Co., Ltd                  |  | Subsidiary |  |  |  |  | 22 Feb 2016 |  |  |
| 27 | Suvann Vuthy Co., Ltd.                               |  | Subsidiary |  |  |  |  | 22 Feb 2016 |  |  |
| 28 | Trung Nguyen Rubber JSC                              |  | Subsidiary |  |  |  |  | 09 Dec 2016 |  |  |
| 29 | Hoang Anh Gia Lai Mining Co., Ltd.                   |  | Subsidiary |  |  |  |  | 08 Dec 2007 |  |  |
| 30 | Hoang Anh GL - Kontum Mining Co., Ltd.               |  | Subsidiary |  |  |  |  | 09 Feb 2010 |  |  |
| 31 | Hoang Anh Xekong Mining Co., Ltd.                    |  | Subsidiary |  |  |  |  | 15 Oct 2009 |  |  |
| 32 | Hoang Anh Gia Lai Sport JSC                          |  | Subsidiary |  |  |  |  | 12 Jan 2009 |  |  |
| 33 | Hoang Anh Gia Lai Hospital JSC                       |  | Subsidiary |  |  |  |  | 07 May 2008 |  |  |
| 34 | V&H Corporation (Laos) Co., Ltd.                     |  | Subsidiary |  |  |  |  | 06 Jan 2009 |  |  |
| 35 | V&H Corporation Co., Ltd.                            |  | Subsidiary |  |  |  |  | 27 Mar 2009 |  |  |
| 36 | Hoang Anh Gia Lai Vientiane Co., Ltd.                |  | Subsidiary |  |  |  |  | 06 May 2010 |  |  |
| 37 | Hoang Anh Saigon Hydropower JSC                      |  | Subsidiary |  |  |  |  | 27 Jul 2012 |  |  |
| 38 | Hung Thang Loi Gia Lai JSC                           |  | Subsidiary |  |  |  |  | 31 Jan 2018 |  |  |
| 39 | Dai Thang Agriculture Development Co., Ltd.          |  | Subsidiary |  |  |  |  | 31 Jan 2018 |  |  |

**APPENDIX 2**  
**LIST OF INTERNAL SHAREHOLDERS AND RELATED PERSONS**

(Attached to the Official Letter No. 2801/19/CV-HAGL dated January 28, 2019 regarding the report on Corporate governance in 2018)

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| No.                             | Name of organization/ individual        | Securities trading account (if any) | Position at the Company (if any) | Number of ID Card/ Business registration certificate | Date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note |
|---------------------------------|---|-------------------------------------|----------------------------------|--|---------------|----------------|---------|---|--|------|
| <b>I THE BOARD OF DIRECTORS</b> |   |                                     |                                  |  |               |                |         |   |  |      |
| 1                               | <b>Doan Nguyen Duc</b>                  |                                     | <b>Chairman of the BOD</b>       |  |               |                |         | <b>326,730,533</b>                              | <b>35,23%</b>  |      |
| 1.1                             | Father - Doan Tien Quyet                |                                     |                                  |  |               |                |         | -   | -  |      |
| 1.2                             | Mother - Nguyen Thi Thom                |                                     |                                  |  |               |                |         | 150,375   | 0.02%  |      |
| 1.3                             | Wife - Hoang Thi Ngoc Bich              |                                     |                                  |  |               |                |         | -   | -  |      |
| 1.4                             | Daughter - Doan Hoang Anh               |                                     |                                  |  |               |                |         | -   | -  |      |
| 1.5                             | Son - Doan Hoang Nam                    |                                     |                                  |  |               |                |         | -   | -  |      |
| 1.6                             | Son - Doan Hoang Nam Anh                |                                     |                                  |  |               |                |         | -   | -  |      |
| 1.7                             | Elder brother - Doan Nguyen Loc         |                                     |                                  |  |               |                |         | -   | -  |      |
| 1.8                             | Younger sister - Doan Thi Nguyen Dung   |                                     |                                  |  |               |                |         | -   | -  |      |
| 1.9                             | Younger brother - Doan Nguyen Ngon      |                                     |                                  |  |               |                |         | 20,598  | 0.00%  |      |
| 1.10                            | Younger sister - Doan Thi Nguyen Vinh   |                                     |                                  |  |               |                |         | 14,712  | 0.00%  |      |
| 1.11                            | Younger brother - Doan Nguyen Thinh     |                                     |                                  |  |               |                |         | 488,934   | 0.05%  |      |
| 1.12                            | Younger sister - Doan Thi Nguyen Xuan   |                                     |                                  |  |               |                |         | 153,593   | 0.02%  |      |
| 1.13                            | Younger brother - Doan Nguyen Thu       |                                     |                                  |  |               |                |         | 5,000,006                                       | 0.54%  |      |
| No.                             | Name of organization/ individual        | Securities trading account (if any) | Position at the company (if any) | Number of ID Card/ Business registration certificate | Date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note |
| 1.14                            | Younger sister - Doan Thi Nguyen Thao   |                                     |                                  |  |               |                |         | 200,302   | 0.02%  |      |
| 1.15                            | Younger sister - Doan Thi Nguyen Nguyen |                                     |                                  |  |               |                |         | 146,884   | 0.02%  |      |

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|          |  |  |   |  |  |  |  |                  |              |                      |
|----------|--|--|---|--|--|--|--|------------------|--------------|----------------------|
| 1.16     | Chairman of the BOD - Hoang Anh Gia Lai Agricultural Joint Stock Company |  |   |  |  |  |  | -                | 0.00%        | Related organization |
| <b>2</b> | <b>Nguyen Van Minh</b>   |  | <b>Member of the BOD, Deputy General Director</b> |  |  |  |  | <b>2,870,057</b> | <b>0.31%</b> |                      |
| 2.1      | Father - Nguyen Thin - passed away                                       |  |   |  |  |  |  | -                | -            |                      |
| 2.2      | Mother - Truong Thi Huong  |  |   |  |  |  |  | -                | -            |                      |
| 2.3      | Wife - Nguyen Thi Huyet  |  |   |  |  |  |  | -                | -            |                      |
| 2.4      | Son - Nguyen Minh Quan   |  |   |  |  |  |  | -                | -            |                      |
| 2.5      | Son - Nguyen Minh Quang  |  |   |  |  |  |  | -                | -            |                      |
| 2.6      | Chairman of the BOD - Hoang Anh Quang Minh Rubber JSC                    |  |   |  |  |  |  | -                | -            | Related organization |
| <b>3</b> | <b>Doan Nguyen Thu</b>   |  | <b>Member of BOD, Deputy General Director</b>     |  |  |  |  | <b>5,000,006</b> | <b>0.54%</b> |                      |
| 3.1      | Father - Doan Tien Quyet   |  |   |  |  |  |  | -                | -            |                      |
| 3.2      | Mother - Nguyen Thi Thom   |  |   |  |  |  |  | 150,375          | 0.02%        |                      |
| 3.3      | Wife - Nguyen Thi Huynh Le   |  |   |  |  |  |  | 7,640            | 0.00%        |                      |
| 3.4      | Daughter - Doan Nguyen Le Khanh  |  |   |  |  |  |  | -                | -            |                      |
| 3.5      | Son - Doan Nguyen Khoi   |  |   |  |  |  |  | -                | -            |                      |
| 3.6      | Daughter - Doan Nguyen Le Khanh  |  |   |  |  |  |  | -                | -            |                      |
| 3.7      | Elder brother - Doan Nguyen Loc  |  |   |  |  |  |  | -                | -            |                      |
| 3.8      | Elder brother - Doan Nguyen Duc  |  |   |  |  |  |  | 329,560,533      | 35.53%       |                      |
| 3.9      | Elder sister - Doan Thi Nguyen Dung                                      |  |   |  |  |  |  | -                | -            |                      |
| 3.10     | Elder brother - Doan Nguyen Ngon   |  |   |  |  |  |  | 20,598           | 0.00%        |                      |

| No.  | Name of organization/ individual    | Securities trading account (if any) | Position at the company (if any) | Number of ID Card/ Business registration certificate | Date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note |
|------|-------------------------------------|-------------------------------------|----------------------------------|--|---------------|----------------|---------|---|--|------|
| 3.11 | Elder sister - Doan Thi Nguyen Vinh |                                     |                                  |  |               |                |         | 14,712  | 0.00%  |      |

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|            |  |  |   |   |                      |                       |                |  |   |                      |
|------------|--|--|---|---|----------------------|-----------------------|----------------|--|---|----------------------|
| 3.12       | Elder brother - Doan Nguyen Thinh                                      |  |   |   |                      |                       |                | 488,934  | 0.05%   |                      |
| 3.13       | Elder sister - Doan Thi Nguyen Xuan                                    |  |   |   |                      |                       |                | 153,593  | 0.02%   |                      |
| 3.14       | Younger sister - Doan Thi Nguyen Thao                                  |  |   |   |                      |                       |                | 200,302  | 0.02%   |                      |
| 3.15       | Younger sister - Doan Thi Nguyen Nguyen                                |  |   |   |                      |                       |                | 146,884  | 0.02%   |                      |
| 3.16       | Member of the BOD - Hoang Anh Gia Lai Agricultural Joint Stock Company |  |   |   |                      |                       |                | -  | -   | Related organization |
| <b>4</b>   | <b>Vo Thi Huyen Lan</b>  |  | <b>Member of the BOD</b>                |   |                      |                       |                | -  | -   |                      |
| 4.1        | Father - Vo Van Giai   |  |   |   |                      |                       |                | -  | -   |                      |
| 4.2        | Mother - Pham Thi To   |  |   |   |                      |                       |                | -  | -   |                      |
| 4.3        | Husband - Ngo Long Binh  |  |   |   |                      |                       |                | -  | -   |                      |
| 4.4        | Daughter - Ngo Quy Ha Giang  |  |   |   |                      |                       |                | -  | -   |                      |
| 4.5        | Son - Ngo Hoang Khanh Duong  |  |   |   |                      |                       |                | -  | -   |                      |
| 4.6        | Elder sister - Vo Thi Huyen Phuong                                     |  |   |   |                      |                       |                | -  | -   |                      |
| 4.7        | Elder sister - Vo Thi Huyen Linh                                       |  |   |   |                      |                       |                | -  | -   |                      |
| 4.8        | Younger sister - Vo Thi Huyen Chau                                     |  |   |   |                      |                       |                | -  | -   |                      |
| 4.9        | Younger sister - Vo Thi Huyen Tran                                     |  |   |   |                      |                       |                | -  | -   |                      |
| 4.10       | Member of the BOD - Hoang Anh Gia Lai Agricultural Joint Stock Company |  |   |   |                      |                       |                | -  | -   | Related organization |
| 4.11       | Bourbon Ben Luc JSC  |  |   |   |                      |                       |                | -  | -   | Related organization |
| 4.12       | Agrex Saigon Foodstuffs JSC  |  |   |   |                      |                       |                | -  | -   | Related organization |
| 4.13       | My Lan JSC   |  |   |   |                      |                       |                | -  | -   | Related organization |
| 4.14       | Jaccar Holdings  |  |   |   |                      |                       |                | -  | -   | Related organization |
| <b>5</b>   | <b>Phan Thanh Thu</b>  |  | <b>Member of the BOD</b>                |   |                      |                       |                | <b>29,426</b>  | <b>0.00%</b>  |                      |
| <b>No.</b> | <b>Name of organization/ individual</b>                                | <b>Securities trading account (if any)</b> | <b>Position at the company (if any)</b> | <b>Number of ID Card/ Business registration certificate</b> | <b>Date of issue</b> | <b>Place of issue</b> | <b>Address</b> | <b>Number of shares owned at the end of the period</b> | <b>Percentage of share ownership at the end of the period</b> | <b>Note</b>          |
| 5.1        | Father - Phan Bieu   |  |   |   |                      |                       |                | -  | -   |                      |

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|            |   |  |  |   |                      |                       |                |  |   |             |
|------------|---|--|--|---|----------------------|-----------------------|----------------|--|---|-------------|
| 5.2        | Mother - Tran Thi Sau                   |  |  |   |                      |                       |                | -  | -   |             |
| 5.3        | Wife - Nguyen Thi Hoa                   |  |  |   |                      |                       |                | -  | -   |             |
| 5.4        | Daughter - Phan Thi Lieu Thi            |  |  |   |                      |                       |                | -  | -   |             |
| 5.5        | Son - Phan Duy                          |  |  |   |                      |                       |                | -  | -   |             |
| 5.6        | Elder brother - Phan Vu                 |  |  |   |                      |                       |                | -  | -   |             |
| 5.7        | Younger brother - Phan Thanh Hieu       |  |  |   |                      |                       |                | -  | -   |             |
| 5.8        | Younger sister - Phan Thi Anh Nguyet    |  |  |   |                      |                       |                | -  | -   |             |
| 5.9        | Younger brother - Phan Thanh Phong      |  |  |   |                      |                       |                | 14,505   | 0.00%   |             |
| 5.10       | Younger brother - Phan Thanh Son        |  |  |   |                      |                       |                | -  | -   |             |
| 5.11       | Younger sister - Phan Thanh Thuy        |  |  |   |                      |                       |                | -  | -   |             |
| 5.12       | Younger brother - Phan Thanh Long       |  |  |   |                      |                       |                | -  | -   |             |
| <b>6</b>   | <b>Vo Truong Son</b>                    |  | <b>Member of the BOD, General Director</b> |   |                      |                       |                | <b>803,654</b>   | <b>0.09%</b>  |             |
| 6.1        | Father - Vo Ngoc Du                     |  |  |   |                      |                       |                | -  | -   |             |
| 6.2        | Mother - Tran Thi Tham                  |  |  |   |                      |                       |                | -  | -   |             |
| 6.3        | Wife - Lam Hoang Yen                    |  |  |   |                      |                       |                | -  | -   |             |
| 6.4        | Son - Vo Hoang Long                     |  |  |   |                      |                       |                | -  | -   |             |
| 6.5        | Daughter - Vo Hoang Yen Nhi             |  |  |   |                      |                       |                | -  | -   |             |
| 6.6        | Younger brother - Vo Thanh Loc          |  |  |   |                      |                       |                | -  | -   |             |
| 6.7        | Younger sister - Vo Thi Kim Phuong      |  |  |   |                      |                       |                | -  | -   |             |
| <b>No.</b> | <b>Name of organization/ individual</b> | <b>Securities trading account (if any)</b> | <b>Position at the company (if any)</b>    | <b>Number of ID Card/ Business registration certificate</b> | <b>Date of issue</b> | <b>Place of issue</b> | <b>Address</b> | <b>Number of shares owned at the end of the period</b> | <b>Percentage of share ownership at the end of the period</b> | <b>Note</b> |
| 6.8        | Younger sister - Vo Thi Tham Thuy Hang  |  |  |   |                      |                       |                | -  | -   |             |

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|            |   |  |   |   |                      |                       |                |  |   |                      |
|------------|---|--|---|---|----------------------|-----------------------|----------------|--|---|----------------------|
| 6.9        | Younger sister - Vo Thi Be Sau  |  |   |   |                      |                       |                | -  | -   |                      |
| 6.10       | Younger brother - Vo Thanh Tung   |  |   |   |                      |                       |                | -  | -   |                      |
| 6.11       | Member of the BOD - Hoang Anh Gia Lai Agricultural Joint Stock Company            |  |   |   |                      |                       |                | -  | -   | Related organization |
| <b>7</b>   | <b>Vo Thi My Hanh</b>   |  | <b>Member of BOD</b>                    |   |                      |                       |                |  | -   |                      |
| 7.1        | Father – Vo Van Dung  |  |   |   |                      |                       |                | -  | -   |                      |
| 7.2        | Mother – Huynh Thi Hong   |  |   |   |                      |                       |                | -  | -   |                      |
| 7.3        | Husband – Le Dai Quang  |  |   |   |                      |                       |                | -  | -   |                      |
| 7.4        | Younger brother – Vo Dinh Phuc  |  |   |   |                      |                       |                | -  | -   |                      |
| 7.5        | Younger sister – Vo Thi Kim Thuy  |  |   |   |                      |                       |                | -  | -   |                      |
| 7.6        | Member of the BOD. Director of Hoang Anh Gia Lai Agricultural Joint Stock Company |  |   |   |                      |                       |                | -  | -   | Related organization |
| <b>II</b>  | <b>THE BOARD OF MANAGEMENT</b>  |  |   |   |                      |                       |                |  |   |                      |
| <b>1</b>   | <b>Vo Truong Son</b>  | <b>See Section I</b>                       |   |   |                      |                       |                |  |   |                      |
| <b>2</b>   | <b>Nguyen Van Minh</b>  | <b>See Section I</b>                       |   |   |                      |                       |                |  |   |                      |
| <b>3</b>   | <b>Doan Nguyen Thu</b>  | <b>See Section I</b>                       |   |   |                      |                       |                |  |   |                      |
| <b>4</b>   | <b>Ho Thi Kim Chi</b>   |  | <b>Deputy General Director</b>          |   |                      |                       |                | <b>145,159</b>   | <b>0.02%</b>  |                      |
| 4.1        | Father - Ho Dac Tam - passed away   |  |   |   |                      |                       |                | -  | -   |                      |
| 4.2        | Mother - Pham Thi Hai - passed away   |  |   |   |                      |                       |                | -  | -   |                      |
| 4.3        | Husband - Vo Hong Nhan  |  |   |   |                      |                       |                | 69,072   | 0.01%   |                      |
| <b>No.</b> | <b>Name of organization/ individual</b>   | <b>Securities trading account (if any)</b> | <b>Position at the company (if any)</b> | <b>Number of ID Card/ Business registration certificate</b> | <b>Date of issue</b> | <b>Place of issue</b> | <b>Address</b> | <b>Number of shares owned at the end of the period</b> | <b>Percentage of share ownership at the end of the period</b> | <b>Note</b>          |
| 4.4        | Son - Vo Vinh Khang   |  |   |   |                      |                       |                | -  | -   |                      |

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|            |   |  |   |   |                      |                       |                |  |   |             |
|------------|---|--|---|---|----------------------|-----------------------|----------------|--|---|-------------|
| 4.5        | Daughter - Vo Ho Khanh Linh               |  |   |   |                      |                       |                | -  | -   |             |
| 5.6        | Elder brother - Ho Dac Quang              |  |   |   |                      |                       |                | -  | -   |             |
| 4.7        | Elder sister - Ho Thi Lieu                |  |   |   |                      |                       |                | -  | -   |             |
| 4.8        | Elder sister - Ho Thi Phuoc               |  |   |   |                      |                       |                | -  | -   |             |
| 4.9        | Elder sister - Ho Thi Tam Hien            |  |   |   |                      |                       |                | -  | -   |             |
| <b>III</b> | <b>THE BOARD OF SUPERVISION (the BOS)</b> |  |   |   |                      |                       |                |  |   |             |
| 1          | <b>Nguyen Tan Anh</b>                     |  | <b>Member of the Board of Supervision</b> |   |                      |                       |                | -  | -   |             |
| 1.1        | Father - Nguyen Tan Thu                   |  |   |   |                      |                       |                | -  | -   |             |
| 1.2        | Mother - Le Thi Thanh – passed away       |  |   |   |                      |                       |                | -  | -   |             |
| 1.3        | Wife - Nguyen Thi Thuy Nguyen             |  |   |   |                      |                       |                | -  | -   |             |
| 1.4        | Son - Nguyen Anh Duc                      |  |   |   |                      |                       |                | -  | -   |             |
| 1.5        | Son - Nguyen Anh Dung                     |  |   |   |                      |                       |                | -  | -   |             |
| 1.6        | Daughter - Nguyen Thuy Nguyen Hanh        |  |   |   |                      |                       |                | -  | -   |             |
| 1.7        | Elder brother - Nguyen Tan Quoc           |  |   |   |                      |                       |                | -  | -   |             |
| 1.8        | Elder sister - Nguyen Thi Hong            |  |   |   |                      |                       |                | -  | -   |             |
| 1.9        | Younger sister - Nguyen Thi Dao           |  |   |   |                      |                       |                | -  | -   |             |
| <b>No.</b> | <b>Name of organization/ individual</b>   | <b>Securities trading account (if any)</b> | <b>Position at the company (if any)</b>   | <b>Number of ID Card/ Business registration certificate</b> | <b>Date of issue</b> | <b>Place of issue</b> | <b>Address</b> | <b>Number of shares owned at the end of the period</b> | <b>Percentage of share ownership at the end of the period</b> | <b>Note</b> |
| 1.10       | Younger brother - Nguyen Tan Cong         |  |   |   |                      |                       |                | -  | -   |             |

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|            |   |  |   |   |                      |                       |                |  |   |  |
|------------|---|--|---|---|----------------------|-----------------------|----------------|--|---|--|
| 1.11       | Younger brother - Nguyen Tan Thanh      |  |   |   |                      |                       |                | -  | -   |  |
| 1.12       | Younger brother - Nguyen Tan Tam        |  |   |   |                      |                       |                | -  | -   |  |
| 1.13       | Younger brother - Nguyen Tan Hai        |  |   |   |                      |                       |                | 5  | 0.00%   |  |
| 1.14       | Younger brother - Nguyen Tan Nam        |  |   |   |                      |                       |                | -  | -   |  |
| 2          | <b>Nguyen Thi Huyen</b>                 |  | <b>Member of the Board of Supervision</b> |   |                      |                       |                | 63,140   | 0.01%   |  |
| 2.1        | Father - Nguyen Nhan - passed away      |  |   |   |                      |                       |                | -  | -   |  |
| 2.2        | Mother - Nguyen Thi Hat                 |  |   |   |                      |                       |                | -  | -   |  |
| 2.3        | Elder sister - Nguyen Thi Ha            |  |   |   |                      |                       |                | -  | -   |  |
| 2.4        | Elder sister - Nguyen Thi Thuy          |  |   |   |                      |                       |                | -  | -   |  |
| 2.5        | Elder sister - Nguyen Thi Uyen          |  |   |   |                      |                       |                | -  | -   |  |
| 2.6        | Elder brother - Nguyen Uy               |  |   |   |                      |                       |                | -  | -   |  |
| 3          | <b>Do Tran Thuy Trang</b>               |  | <b>Member of the Board of Supervision</b> |   |                      |                       |                | -  | 0.00%   | Elected at 2018 annual general meeting of Shareholders on June 23, 2018, nominated as the Head of the BOS on July 18, 2018 |
| <b>No.</b> | <b>Name of organization/ individual</b> | <b>Securities trading account (if any)</b> | <b>Position at the company (if any)</b>   | <b>Number of ID Card/ Business registration certificate</b> | <b>Date of issue</b> | <b>Place of issue</b> | <b>Address</b> | <b>Number of shares owned at the end of the period</b> | <b>Percentage of share ownership at the end of the period</b> | <b>Note</b>  |
| 3.1        | Father – Do Van Diep                    |  |   |   |                      |                       |                | -  | -   |  |

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|           |                                     |  |                         |  |  |  |  |            |              |  |
|-----------|-------------------------------------|--|-------------------------|--|--|--|--|------------|--------------|--|
| 3.2       | Mother – Tran Thi Kim Dan           |  |                         |  |  |  |  | -          | -            |  |
| 3.3       | Husband – Dinh Cong Tinh            |  |                         |  |  |  |  | -          | -            |  |
| 3.4       | Son – Dinh Dang Khoa                |  |                         |  |  |  |  | -          | -            |  |
| 3.5       | Young sister – Do Tran Thuy Linh    |  |                         |  |  |  |  | -          | -            |  |
| 3.6       | Young sister – Do Tran Thuy Diem    |  |                         |  |  |  |  | -          | -            |  |
| <b>IV</b> | <b>CHIEF ACCOUNTANT</b>             |  |                         |  |  |  |  |            |              |  |
| <b>1</b>  | <b>Duong Hoang Bac</b>              |  | <b>Chief accountant</b> |  |  |  |  | <b>223</b> | <b>0.00%</b> | <b>Dismissed at the BOD meeting on July 15, 2018</b> |
| 1.1       | Father – Duong Chi Truc             |  |                         |  |  |  |  | -          | -            |  |
| 1.2       | Mother – Hoang Thi Vong             |  |                         |  |  |  |  | -          | -            |  |
| 1.3       | Wife – Huynh Tran Thanh Phuong      |  |                         |  |  |  |  | -          | -            |  |
| 1.4       | Son – Duong Hoang Thinh             |  |                         |  |  |  |  | -          | -            |  |
| 1.5       | Son – Duong Hoang Khang             |  |                         |  |  |  |  | -          | -            |  |
| 1.6       | Elder brother – Duong Hoang Nguyen  |  |                         |  |  |  |  | -          | -            |  |
| 1.7       | Elder brother – Duong Hoang Nam     |  |                         |  |  |  |  | -          | -            |  |
| 1.8       | Younger sister – Duong Hoang Van    |  |                         |  |  |  |  | -          | -            |  |
| 1.9       | Younger brother – Duong Hoang Thanh |  |                         |  |  |  |  | -          | -            |  |

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| No.      | Name of organization/ individual   | Securities trading account (if any) | Position at the company (if any) | Number of ID Card/ Business registration certificate | Date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note  |
|----------|------------------------------------|-------------------------------------|----------------------------------|--|---------------|----------------|---------|---|--|---|
| 1.10     | Younger brother – Duong Hoang Thao |                                     |                                  |  |               |                |         | -   | -  |   |
| <b>2</b> | <b>Le Truong Y Tram</b>            |                                     |                                  |  |               |                |         | -   | -  | Elected at the BOD meeting on July 15, 2018 |
| 2.1      | Father – Le Van Chuong             |                                     |                                  |  |               |                |         | -   | -  |   |
| 2.2      | Mother – Truong Thi Nga            |                                     |                                  |  |               |                |         | -   | -  |   |
| 2.3      | Younger sister – Le Truong Xuan Vy |                                     |                                  |  |               |                |         | -   | -  |   |

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