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Gia Lai, 09<sup>th</sup> October, 2022

## LETTER TO SHAREHOLDERS

To: Shareholders of Hoang Anh Gia Lai Joint Stock Company

First of all, on behalf of the Board of Directors of Hoang Anh Gia Lai Joint Stock Company ("**the Company**"), I would like to extend my warm greetings and best wishes to the shareholders and investors who have accompanied the Company all over the past time.

Following the update report on production and business situation of the Company on 13 September, 2022, in order to continue to strengthen the confidence of shareholders who have been interested in the Group, by this letter, we would like to send to the Shareholders an updated report on the Group's business performance in the first 6 months of the year as follows:

### 1. Business results in September of 2022:

In the context that there is no increase in the price of export bananas as expected, and lower price of pork than that of the last month, the results of production and business activities of the Company in September of 2022 achieved as follows:

a. **Net revenue: 475 billion VND**, in which:

Livestock: VND 202 billion

Fruits: VND 234 billion

Supporting: VND 39 billion

b. **Consumption by industry:**

Livestock: 32,551 meat pigs

Fruit: 34,871 tons

*in which:*

+ *Banana for export: 15,127 tons*

+ *Bananas for cattle feed production: 19,744 tons*

c. **Profit after tax: VND 113 billion**

### 2. Accumulated business results upto September 2022

a. **Livestock:** VND 981 billion

Fruits: VND 1,707 billion

Supporting: VND 495 billion

b. **Consumption by industry:**

Livestock: 168,626 meat pigs

Fruit: 202,150 tons

*In which:*

+ *Export banana:* 127,2866 tons

+ *Bananas for cattle feed production:* 74,284 tons

**c. Profit after tax: VND 894 billion** (achieving **79%** against plan set for 2022)

By the turn of Quarter IV, an increase in the price of banana is expected, and better sale pigs than the previous quarters, and the Company certainly will exceed the target of the profit plan set for 2022

Above are all updates concerning the Group's operation and business position. Once again, the Board of Directors of the Company would like to express our deep gratitude to all the Shareholders who have been involved, enquired and placed their trust in our company over the past time and we look forward to continuing to receive your sharing in the future.

With kind regards,

**FOR THE BOARD OF DIRECTORS**

**CHAIRMAN**

**DOAN NGUYEN DUC**