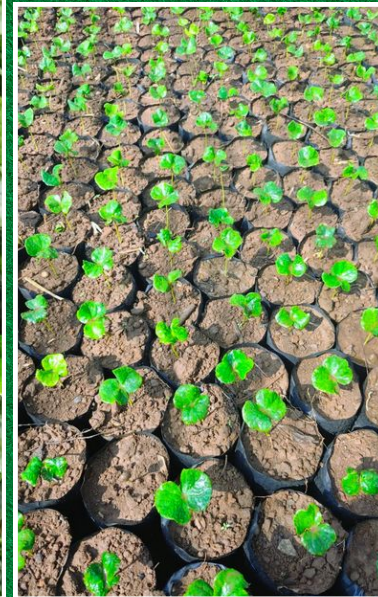


# CORPORATE PROFILE



2025

## DISCLAIMER

The information contained in this document is provided solely for the purpose of giving a general overview of the Company and does not constitute any commitment, guarantee, offer, or invitation to invest by the Company. While every effort has been made to ensure the accuracy and completeness of the information contained herein as of the date of publication, the Company shall not be liable for any direct or indirect loss or damage arising from the use of this document. The contents of this document may be amended or updated without prior notice.

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-  **01** . **HAGL 2025 overview**
-  **02** . **Operations**
-  **03** . **Sustainable development**



# 01

## HAGL 2025 OVERVIEW

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## GENERAL INFORMATION

### HOANG ANH GIA LAI JOINT STOCK COMPANY

**Head office:**

15 Truong Chinh St, Pleiku Ward, Gia Lai Province, Viet Nam

**Website:**

[www.hagl.com.vn](http://www.hagl.com.vn)

**Business registration code:**

5900377720

First registration: 1 June 2006; 35th amended registration: 1 October 2025

**Independent auditor:**

Ernst & Young Vietnam Limited

**Registered charter capital**  
**12,674,679,470,000 VND**

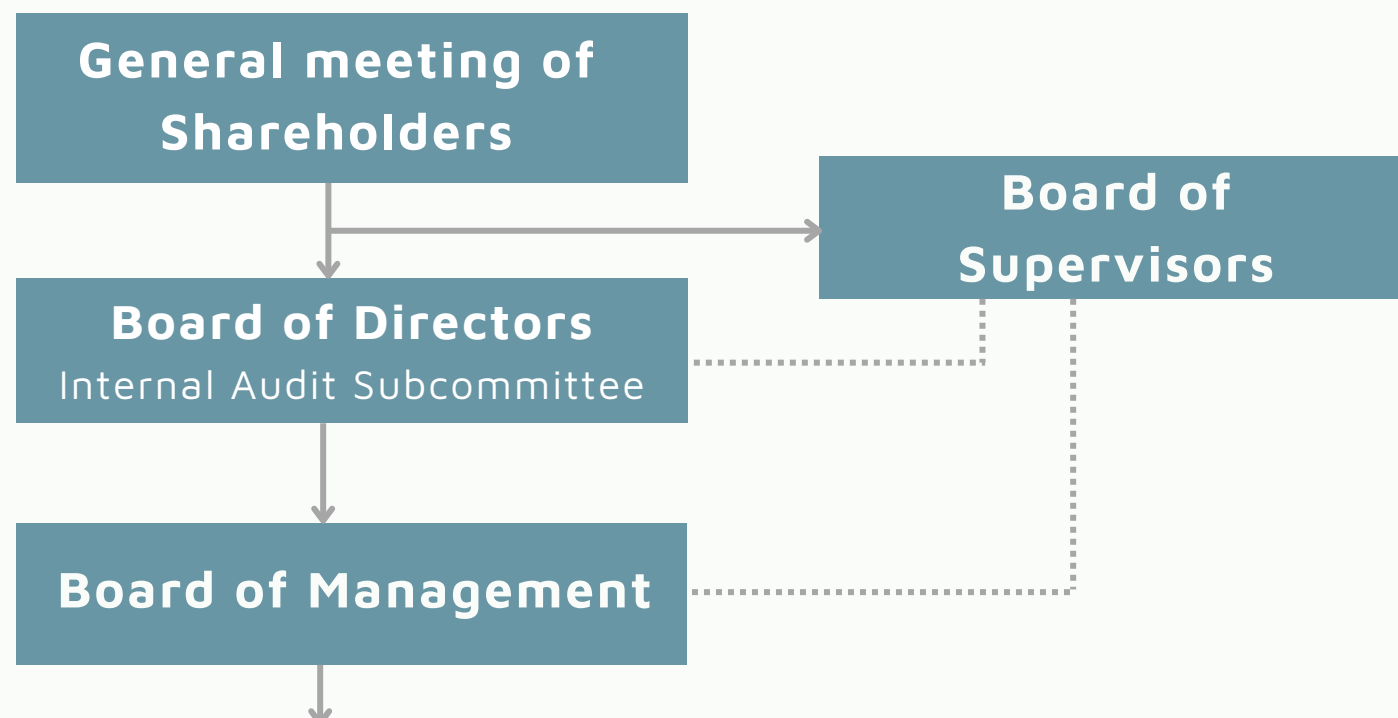
**Total number of shares listed**  
**1,267,467,947**

**Stock code**  
**HAG**

Listed on the Ho Chi Minh City Stock Exchange  
since December 15, 2008.



## MANAGEMENT STRUCTURE

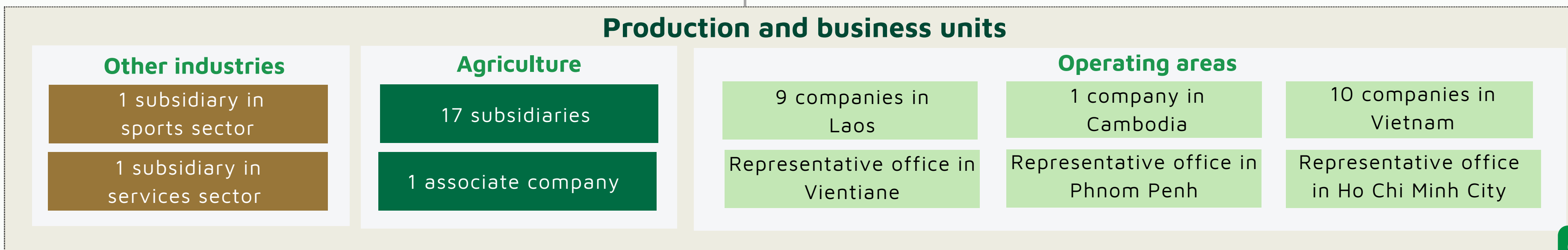
**Notes:**

- Solid line with arrow (→): Direct management relationship
- Dashed line (.....): Supervisory relationship

## Supporting departments



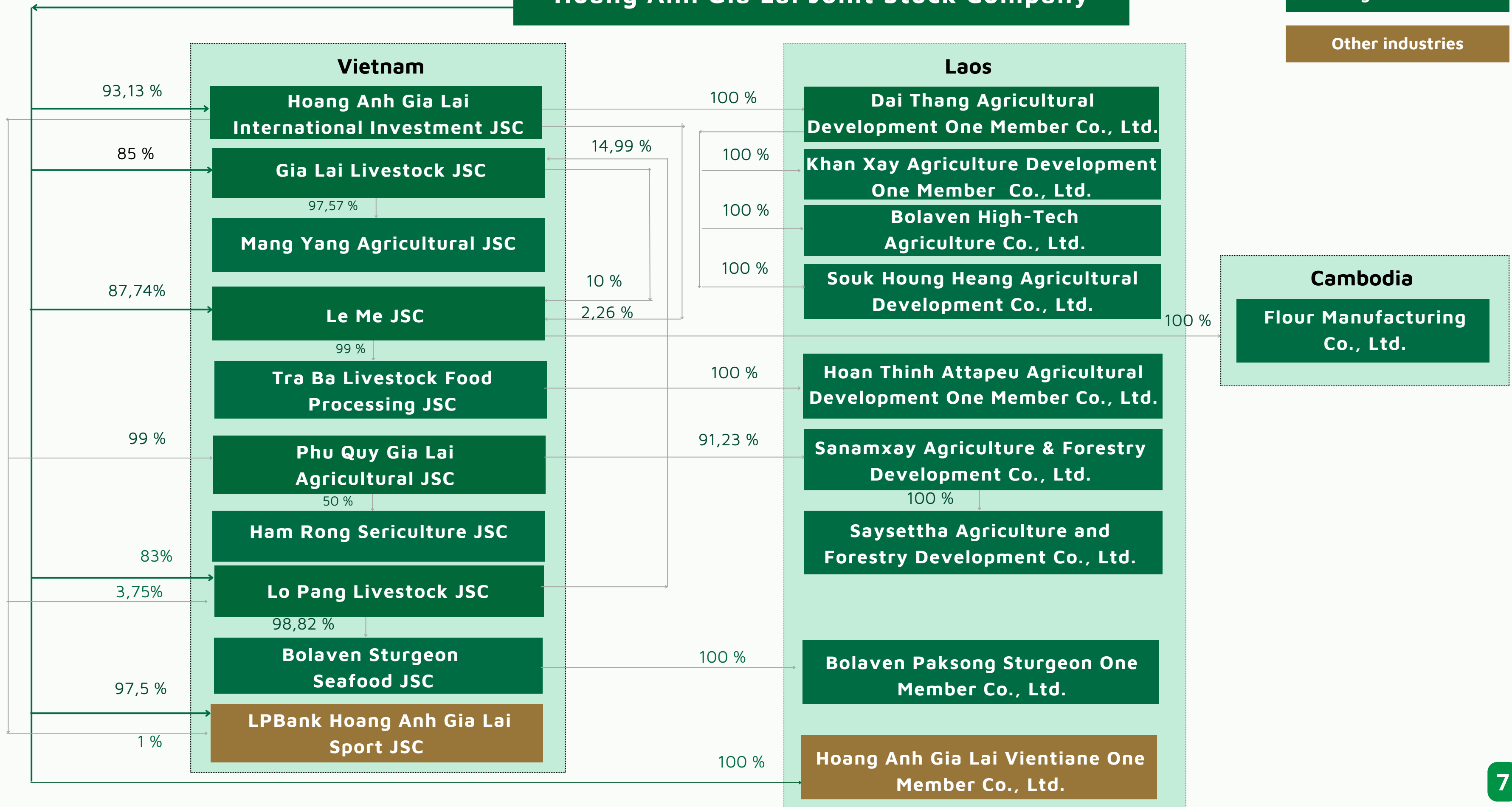
## Production and business units



Hoang Anh Gia Lai Joint Stock Company

Agriculture

Other industries



### SEA Games 19 Athletes' village 2009



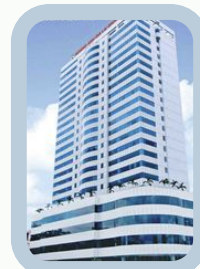
Inaugurated and handed over the New Saigon Luxury Apartment Complex; Handed over the SEA Games 19 Athletes' Village in Laos.

### Listed 2008

Listed on the Ho Chi Minh City Stock Exchange; Inaugurated and handed over the luxury apartment complex on Tran Xuan Soan Street (HCM City) and Hoang Van Thu Street (Pleiku City)



### Football academy 2007



Opened HAGL Safomec Office Building (HCM City); Opened HAGL Hotel Plaza Danang; Inaugurated HAGL Arsenal JMG Football Academy.

### Equitization 2006

Converted into a joint stock company; Opened HAGL Hotel Pleiku; Inaugurated and handed over Le Van Luong High-end Apartment Complex (HCM City).



### Football club 2001 - 2005



Established HAGL Football Club; developed granite and indoor furniture processing factory in Gia Lai; Opened HAGL Resort Quy Nhon and HAGL Resort Da Lat.

### Established 1993



Established Hoang Anh Pleiku Private Enterprise; Inaugurated the indoor and outdoor furniture processing factory in Gia Lai.

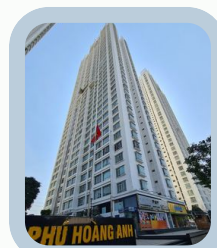


Inaugurated and handed over the Hoang Anh RiverView Apartment Complex (HCM); Opened the Dak Srong 2 Hydroelectric Power Plant.

### 2010

Hydropower

Opened the University of Medicine and Pharmacy Hospital; connected Dak Srong 2A Hydropower Plant to the national grid; Inaugurated Phu Hoang Anh Apartment Complex (HCM City).

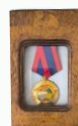


### 2011

First-class labour order



Connected Ba Thuoc 2 and Dak Srong 3B Hydropower Plants to the national grid; Completed planting 50,000 hectares of rubber



### 2012

First-class development order of the State of Laos.

Inaugurated a 7,000 tons/day sugarcane industrial complex in Phu Vong District, Attapeu Province, Laos; Expanded business into banana cultivation and livestock farming.



### 2013 - 2014

First-class order of merit of State of Cambodia



Opened Myanmar Plaza Shopping Center; Inaugurated Attapeu International Airport, Laos; Listed HNG shares on the stock exchange; Inaugurated Dak Srong 3A and Ba Thuoc 1 Hydropower Plants.

### 2015 - 2017

HAGL Myanmar project

Formed a strategic partnership with THACO Group. Began durian cultivation in Vietnam.



### 2018

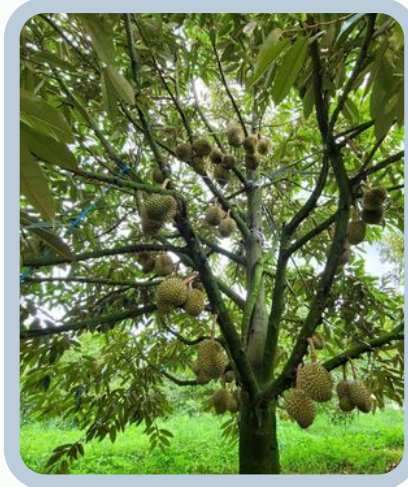
Strategic partnership

### Banana exports 2019 - 2022

Exported bananas to the Japanese market; completed large scale banana-fed pig farming complexes; and carried out a comprehensive group restructuring to streamline operations.



### 30 years of HAGL 2023



HAGL celebrated its 30th anniversary. Expanded banana and durian cultivation areas.

### Circular agriculture 2024

BOD approved the 2024-2030 business strategy and adopted a circular agriculture model.



### Realizing the vision 2025

- Launched a program to plant 20,000 hectares of coffee and 2,000 hectares of mulberry.
- Formed strategic partnerships with OCB and OCBS.
- Collaborated with WASI



## Mission

The Company's mission is to create clean, safe agricultural products by applying circular agriculture methods.

## Vision

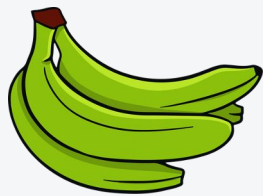
In 2030, HAGL will be among Vietnam's leading agricultural companies with a scale of 30,000 hectares, growing as a supplier of agricultural products to other countries in the world.

## Core value

**Unity is strength!**

(Connection - Caring - Loyalty)

## Fruit trees



## Banana 7,000 ha

- Variety: Cavendish bananas
- Cultivated in Vietnam, Laos and Cambodia
- Exported fresh bananas to Japan, China and South Korea



## Durian 2,000 ha

- Varieties: Musang King and Monthong
- Cultivated in Vietnam, Laos and Cambodia
- Mainly exported to China

## Pig farming



## Capacity: 400,000 pigs

- Breeds: Crossbred Landrace and Yorkshire
- Raised in Gia Lai Province, Vietnam
- Market: Vietnam

## Industrial crops



## Coffee 3,000 ha

- Varieties: Arabica, Robusta
- Cultivated in Vietnam, Laos and Cambodia.



## Mulberry 1,000 ha

- Mulberry: S7-CB, VA-201, TBL-03
- Silkworm: LQ2
- Cultivated in Vietnam, Laos and Cambodia.
- 02 silk reeling factories in Gia Lai



## Macca 650 ha

- Varieties: QN1, A38, 816
- Cultivated in Laos.

## Sport



## Football

- Professional football club
- HAGL football academ

Safe, premium-quality products certified to GLOBALG.A.P. and VietGAP standards



### Fresh banana exports

- The Company owns several well-known banana brands, including HAHA Banana, Bolaven Plateau Bananas, 365 FRESH, and Pleiku Sweet. Among them, Bolaven Plateau Bananas stand out as a unique and premium product with distinctive characteristics and superior quality.
- Flexible customization to meet customers' specific requirements, including various product specifications (banana hands and clusters), private-label packaging design and printing, customized packing weights and sizes, and flexible payment terms.



### Fresh Durians

- The Company's durian products mainly consist of Musang King and Monthong, two premium durian varieties known for their golden flesh, small seeds, excellent flavor, high economic value, and strong consumer preference.
- Number of fruits/carton: Over 4 fruits
- Product Specification: 18 kg; minimum 2.7 compartments, sharp spines, green skin.



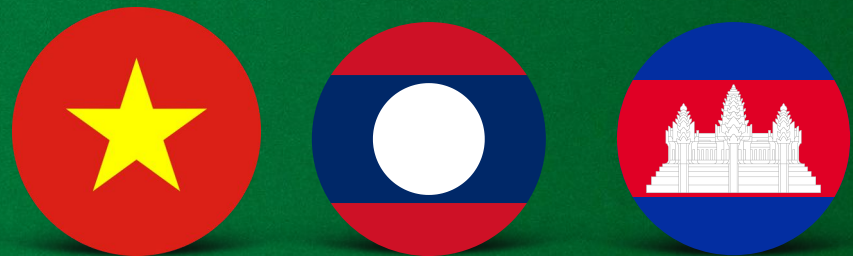
## Coffee

- The Company aims to strengthen its presence in the global coffee value chain by developing 20,000 hectares of Arabica and Robusta coffee plantations in Vietnam, Cambodia, and Laos by 2028, focus on high-quality coffee products for export markets. To date, the Company has developed 3,000 hectares of coffee plantations, including both Arabica and Robusta varieties.
- In 2025, the Company signed a technical consulting and supply contract with the Western Highlands Agriculture and Forestry Science Institute (WASI).

## Sericulture

- The Company is currently developing 2,000 hectares of mulberry plantations in Vietnam, Laos, and Cambodia, using high-yield mulberry varieties and selected silkworm strains to optimize productivity and cocoon quality.

Production areas



Major consumption markets



Focus on innovation and delivering value to large corporations and international traders; Keep up with the information explosion and globalization trends.

Operational excellence through harmony and alignment, aiming for optimal efficiency in both operations and costs while minimizing operational risks.

### **Business strategy execution:**

- Applying the "Circular Agriculture" model.
- Digitalizing agricultural operations.
- Innovating corporate governance, management, and operations.





# 02

## OPERATIONS

**Exported fruits and vegetables:** Vietnam's exports reached USD 8.6 billion, a 20% increase compared to 2024.



**Durian:** USD 3.9 billion (accounting for 45.2%, up 20.2% compared to 2024).



**Banana:** Reached USD 410.9 million (accounting for 4.8%, up 7.5%).

## Coffee and Sericulture



**Coffee:** Vietnam exported 1.58 - 1.6 million tons, reaching nearly USD 9 billion.



**Sericulture:** Vietnam exports 1,450 tons annually, with a value reaching USD 144.03 million.

## Pig farming



**Total pig herd:** Reached 26.55 million heads. Live pig prices: experienced high volatility and a downward trend (dropping from VND 80,000 to VND 46,000/kg). New livestock regulations were implemented.

## 2026 SITUATION ASSESSMENT



- Durian export is forecasted to exceed the USD 4 billion mark. With an expected production increase of 10–20%, Vietnam will maintain a stable supply for export.




- Coffee production for the 2025–2026 crop year is expected to increase by approximately 10% compared to the previous season. Demand in major markets remains stable, with growing demand in the Chinese market. Coffee prices are forecasted to remain high in the medium term.

Revenue in 2025: **7,432** VND billion

increased of VND 1,649 billion  
**REPRESENTING 29%**  
 compared to 2024

REVENUE FROM FRUIT SALES  
**VND 5,713 billion**

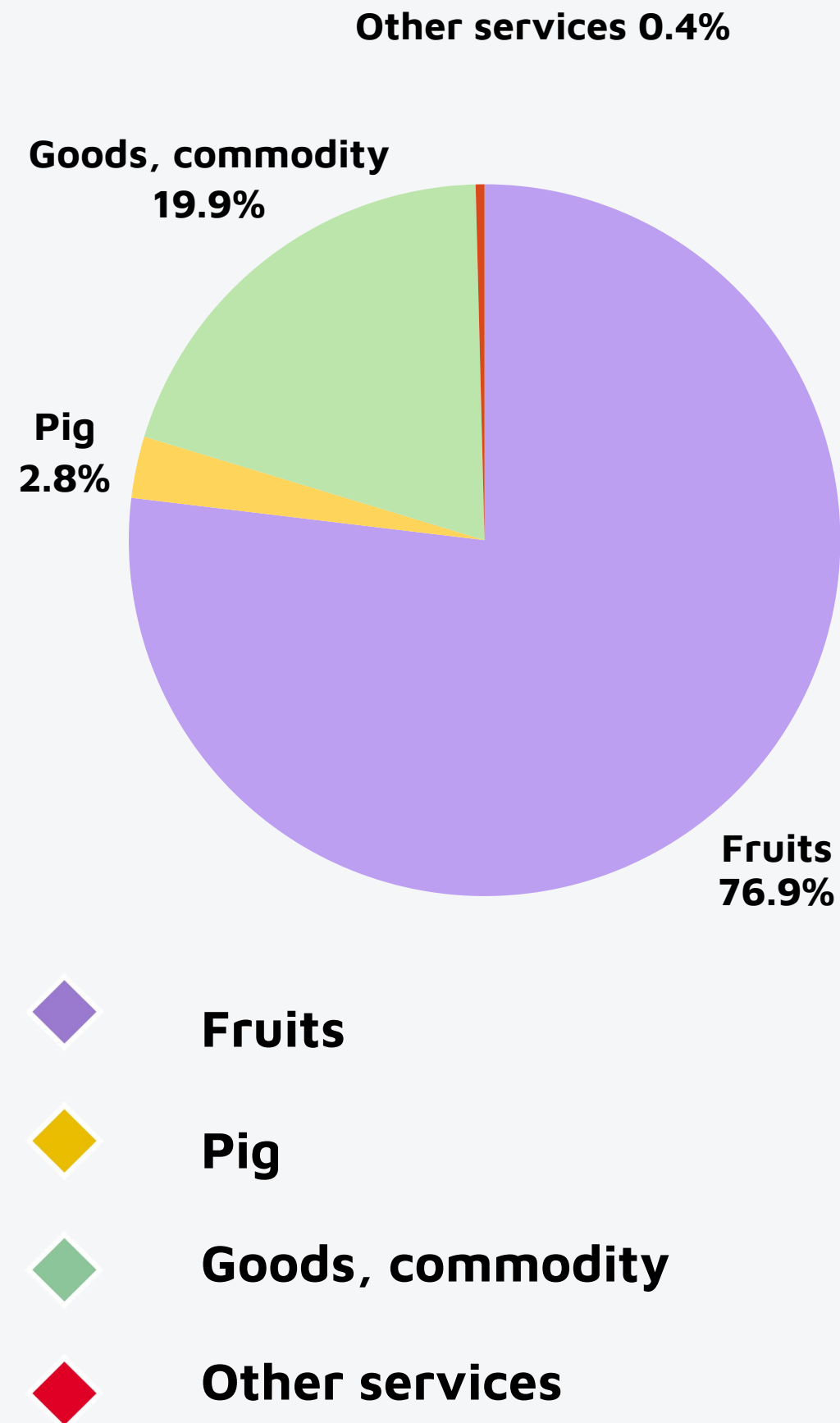
 **Banana: 466,019 tons**  
 **Durian: 3,975 tons**

REVENUE FROM PIG SALES  
**VND 209 billion**

 **Pig: 72,231 heads**

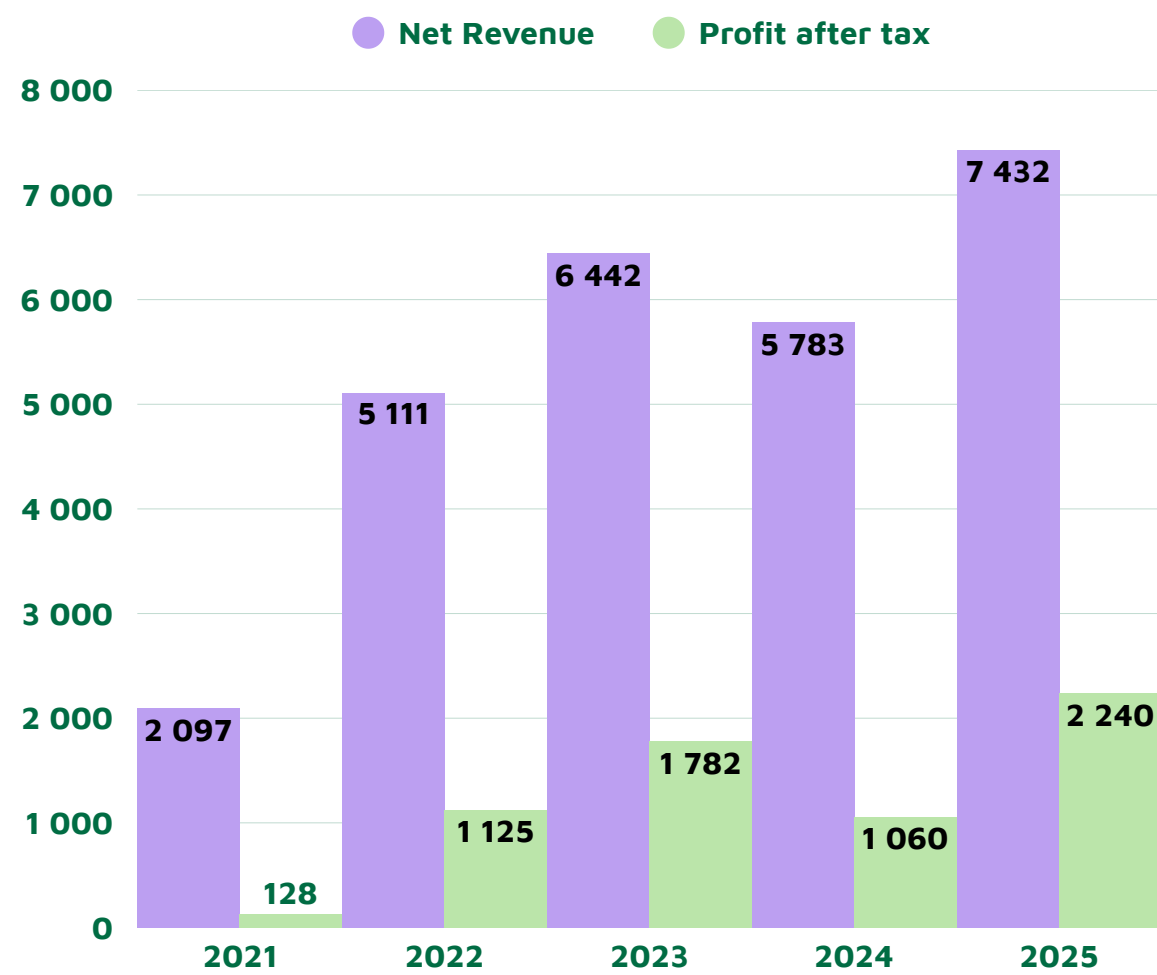
REVENUE FROM GOODS AND COMMODITY  
**VND 1,480 billion**

REVENUE FROM OTHER SERVICE PROVISION  
**VND 30 billion**

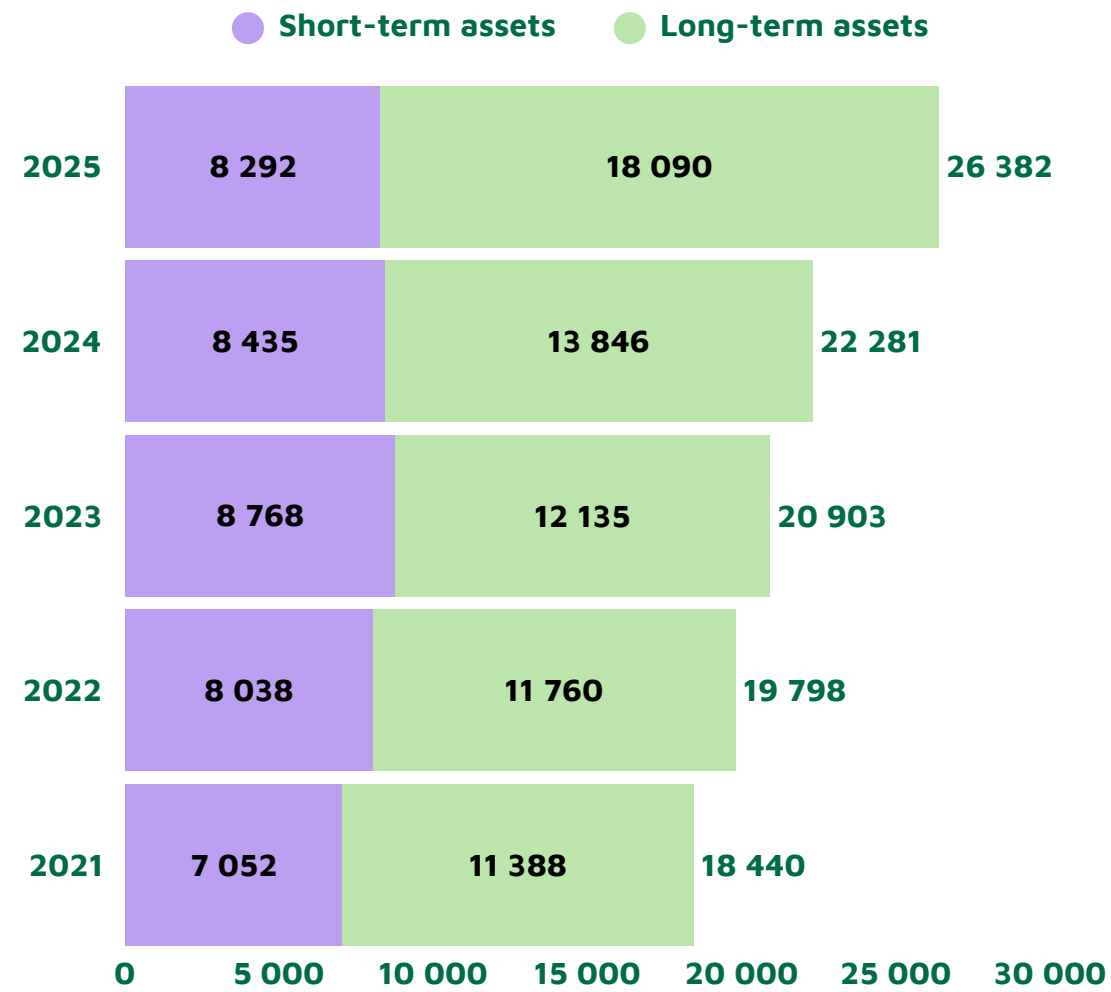


FINANCIAL HIGHLIGHTS

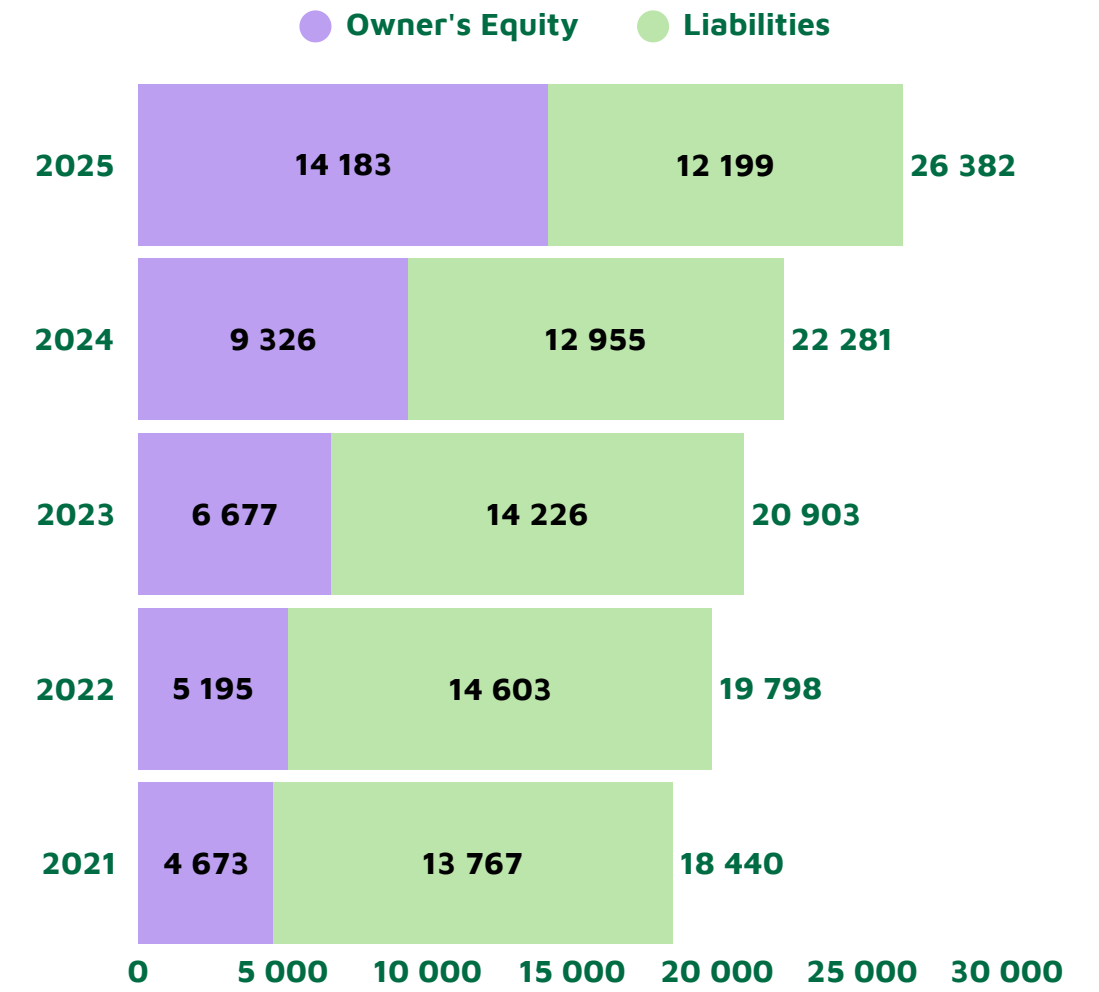
Net Revenue - Profit after tax ( Billion)



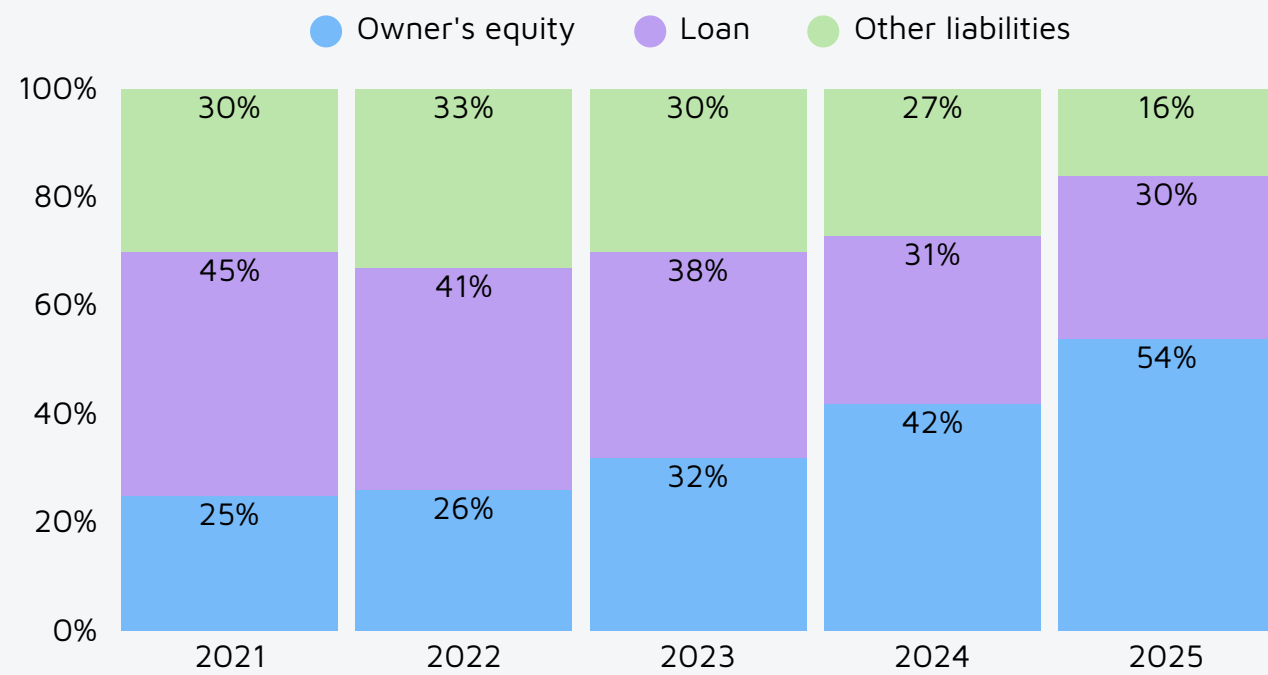
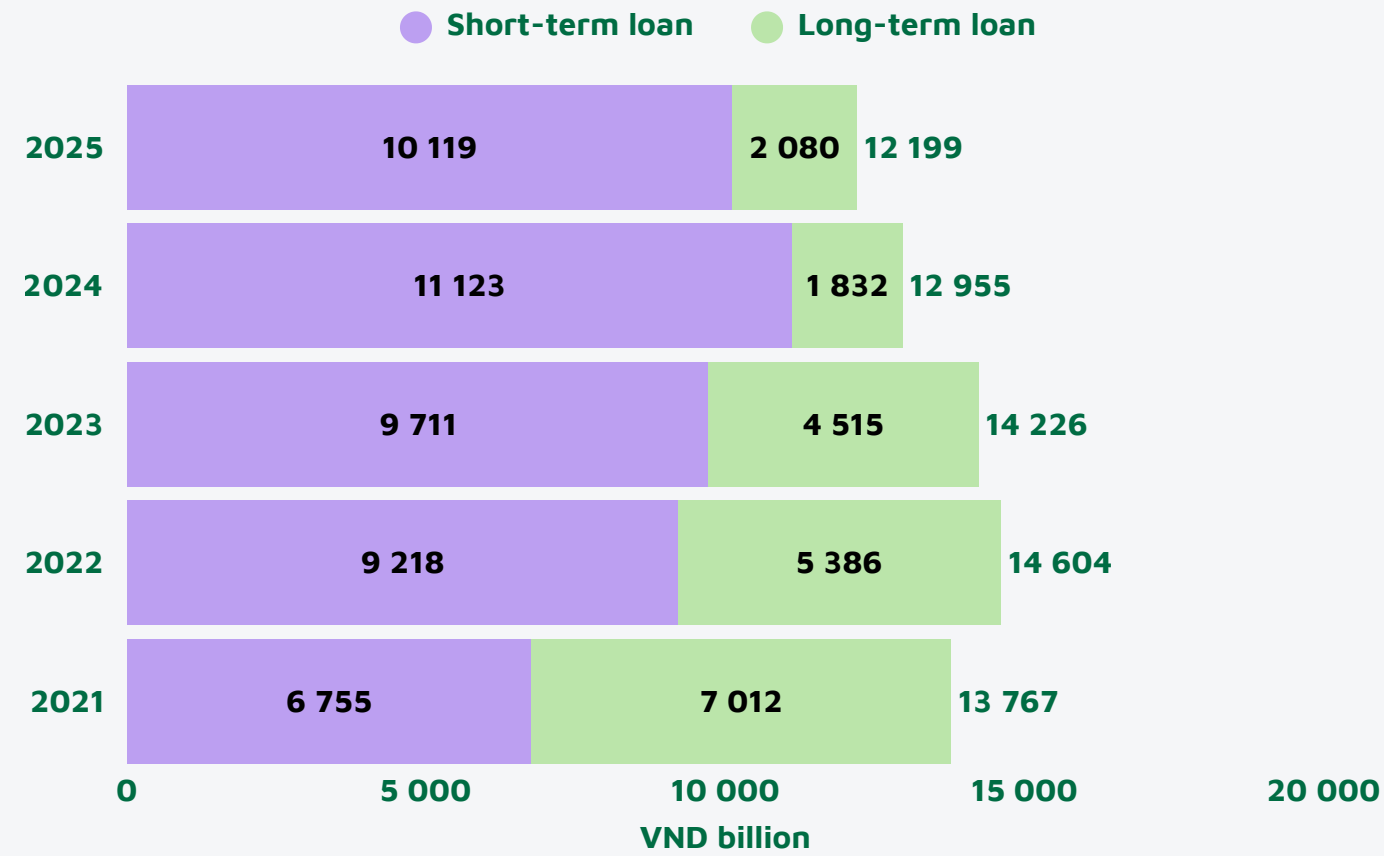
Assets ( Billion)



Resources ( Billion)



Source: 2021 - 2025 Audited Consolidated Financial Statements



Liabilities and Equity structure

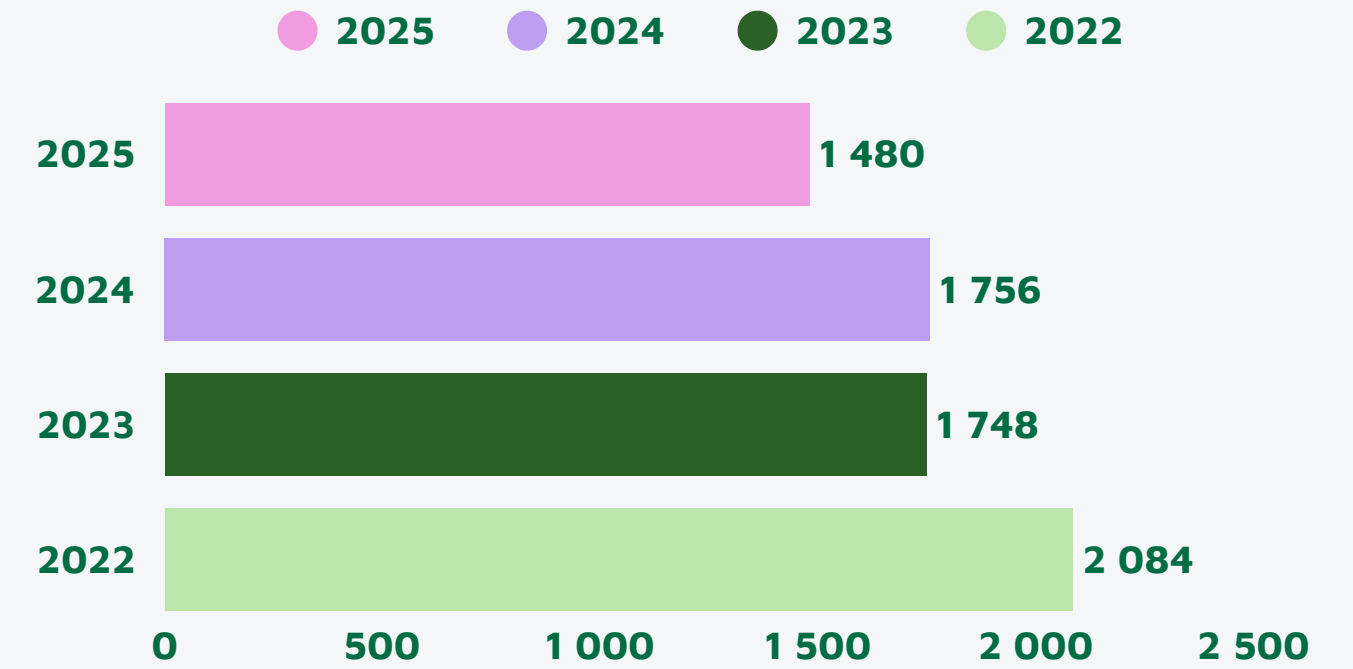
KEY FINANCIAL INDICATORS

Indicator	2025	2024
<b>Liquidity ratios</b>		
Current ratio	0,82	0,76
Quick ratio	0,74	0,70
<b>Capital structure</b>		
Debt-to-total assets ratio	0,30	0,31
Debt-to-equity ratio	0,56	0,75
<b>Operating efficiency</b>		
Inventory turnover (times/year)	6,46	4,45
Total asset turnover (times/year)	0,31	0,27
<b>Profitability ratios (%)</b>		
Rates of profit after tax/ Net revenue	30,1	18,3
Rates of profit after tax/ Equity	19,1	13,2
Rates of profit after tax/ Total assets	9,2	4,9
Rates of profit from operating activities / Net revenue	36,0	20,8

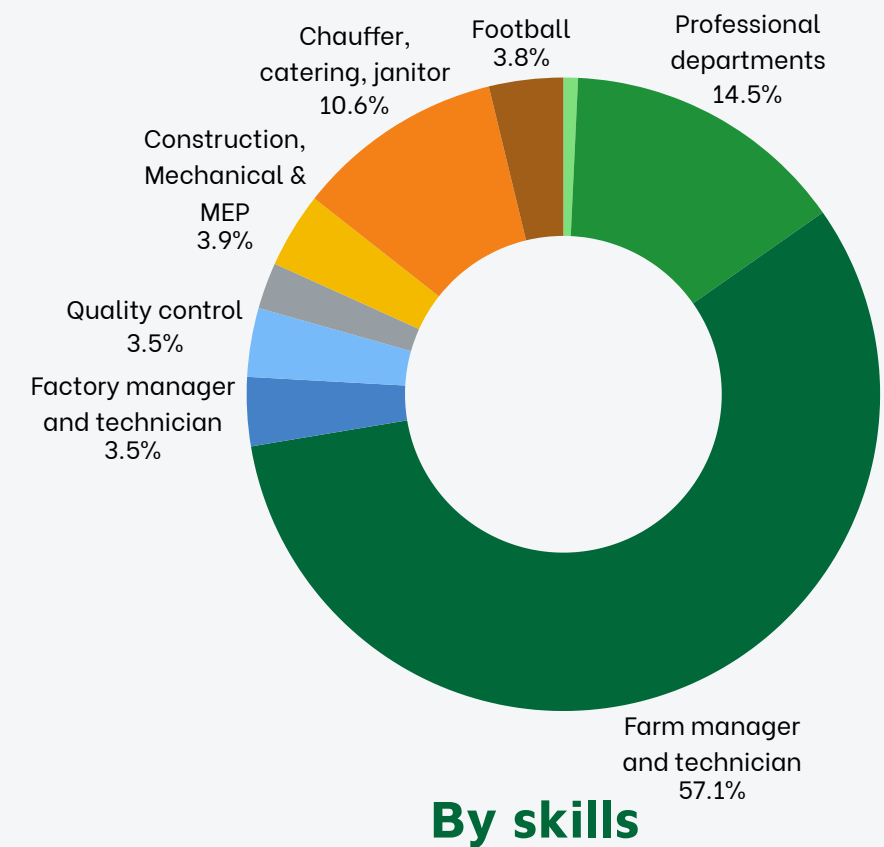
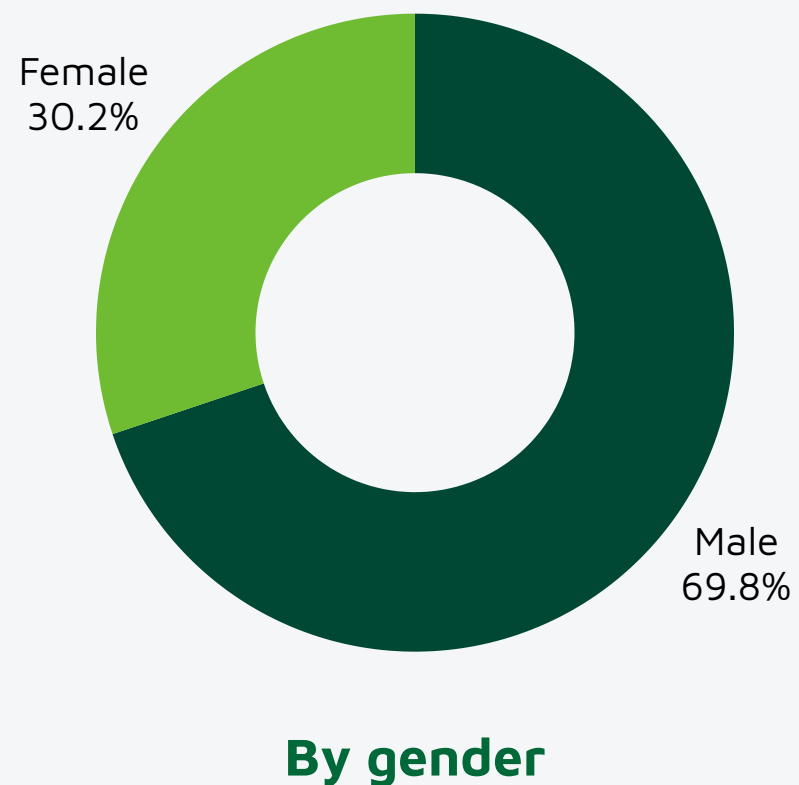
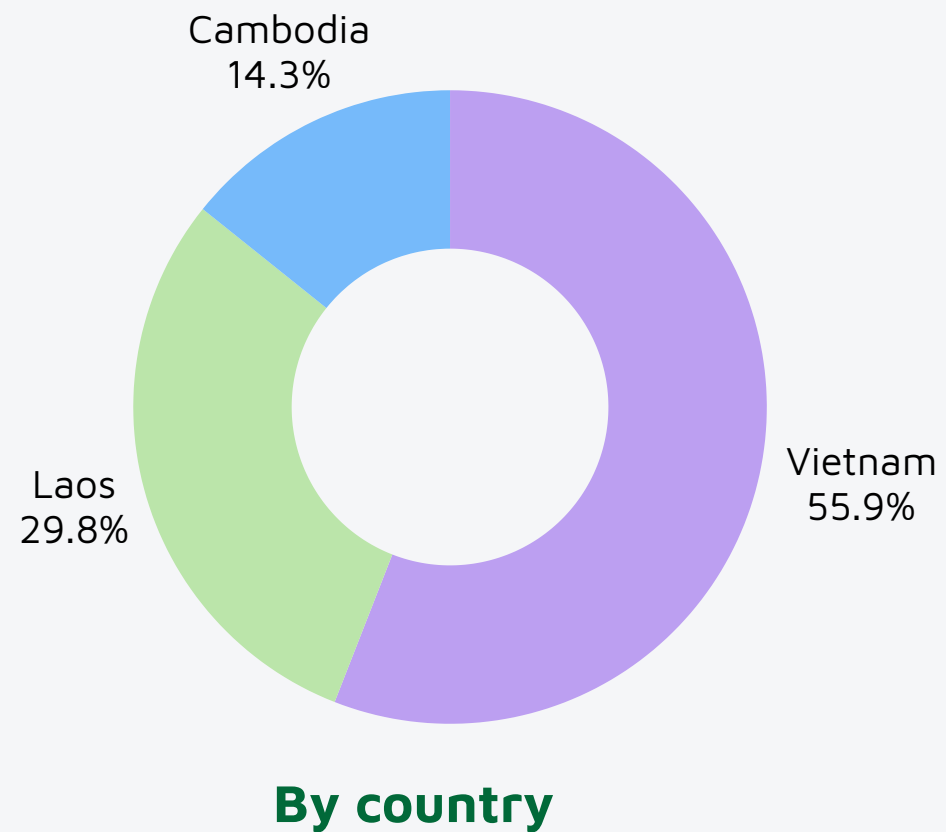
# ORGANIZATION AND HUMAN RESOURCE



Employee headcount chart (2022-2025)



Indirect workforce structure





**03**

**SUSTAINABLE  
DEVELOPMENT**

Environment



- Climate-smart agriculture
- Water and land resource management
- Solar energy pilot
- Waste management and circular economy
- Complying with the laws on environment

Human



- Ensuring labour safety
- Employee health care
- Ensuring employee welfare



Products



- GLOBALG.A.P. certification for banana cultivation at six subsidiaries
- Strictly complying with regulations on orchard and packing house codes
- Maintaining VietGAP-certified pig farms, ensuring the "3 No's": no banned substances, no antibiotics, and no animal-based protein

Community



- Donating VND 1 billion to support residents affected by the typhoon
- Presenting gifts on the occasion of the traditional New Year in Cambodia and Laos
- Awarding 100 scholarships to underprivileged but academically gifted
- Supporting flood-affected communities



**LPB HAGL FC**

# “For the future of Vietnamese football”



## CARRYING FORWARD A LEGACY OF PRIDE



**2001**  
Established Hoang Anh Gia Lai Football Club

**2007**  
Established the Hoang Anh Gia Lai – Arsenal – JMG Football Academy

**2023**  
The club was officially renamed to LPBank HAGL Football Club & Academy

- 2-time V.League Champion
- 2-time National Super Cup Champion
- 2-time U-21 National Championship Winner
- 14 outstanding players contributed to the National Team
- 120,000 visitors in 2025



Through football investment and development activities, the Company has created positive social value while strengthening its corporate image associated with the development of sports and the community, thereby contributing to its branding strategy and enhancing long-term value for shareholders

**THANK YOU SINCERELY!**



**HAGL Group**

**Hoang Anh Gia Lai Joint Stock Company**



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